



TRAVEL AGENT AGREEMENT

This Agreement is made on this ____ day of _____, 2026, by and between:
Tha Nickolee Hotel is located along Nyeri-Nanyuki Highway (hereinafter referred to as "the Hotel").

AND

[_____] Located at [_____]
Email: [_____] | Tel: [_____]
Represented by [_____], [_____] (Hereinafter referred to as "the Agent")

RACK RATES | ACCOMMODATION

Standard	Deluxe	Deluxe Twin
Single BB KES 9,500 \$100	Single BB KES 12,500 \$120	Single BB KES 14,500 \$140
Double BB KES 12,500 \$120	Double BB KES 15,500 \$150	Double BB KES 17,000 \$160
Single HB KES 11,500 \$115	Single HB KES 14,500 \$135	Single HB KES 16,500 \$155
Double HB KES 16,500 \$150	Double HB KES 19,500 \$180	Double HB KES 21,000 \$190
Single FB KES 13,500 \$130	Single FB KES 16,500 \$150	Single FB KES 18,500 \$170
Double FB KES 20,500 \$180	Double FB KES 23,500 \$195	Double FB KES 25,000 \$220

Executive Deluxe			
Single BB KES 15,500 \$140	Single HB KES 17,500 \$155	Single FB KES 19,500 \$170	
Double BB KES 17,500 \$160	Double HB KES 21,500 \$190	Double FB KES 25,500 \$220	

CHILDREN POLICY : **0-4YEARS** Complimtry when sharing with an adult
 5-11 YEARS Charged at 75% of the applicable single rate



CONTRACT RATES | ACCOMMODATION

Standard	Deluxe	Deluxe Twin
Single BB KES 8,550 \$90	Single BB KES 11,250 \$108	Single BB KES 13,050 \$126
Double BB KES 11,250 \$108	Double BB KES 13,950 \$135	Double BB KES 15,300 \$144
Single HB KES 10,350 \$104	Single HB KES 13,050 \$122	Single HB KES 14,850 \$140
Double HB KES 14,850 \$135	Double HB KES 17,550 \$162	Double HB KES 18,900 \$171
Single FB KES 12,150 \$117	Single FB KES 14,850 \$135	Single FB KES 16,650 \$153
Double FB KES 18,450 \$162	Double FB KES 21,150 \$176	Double FB KES 22,500 \$198
Executive Deluxe		
Single BB KES 13,950 \$126	Single HB KES 15,750 \$140	Single FB KES 17,550 \$153
Double BB KES 15,750 \$144	Double HB KES 19,350 \$171	Double FB KES 22,950 \$198

1. PURPOSE

This agreement establishes a partnership where the Agent will promote and book guests at Tha Nickolee Hotel in exchange for commission on completed stays, calculated from the Hotel's rack rates.

2. COMMISSION STRUCTURE

The agent shall pay the Hotel less 10% on the rack rate for each room night successfully booked and paid for through the Agent.

The Agent must submit a formal booking voucher referencing the guest's name, dates of stay, and confirmation details. All tour drivers will enjoy a free meal with a soft drink.

For every 15 paying rooms you will be entitled to a complimentary room on Bed and Breakfast basis

Tour Drivers & agents booked together with the guests will enjoy 40% discount of our Contract Rates on bed and breakfast

3. BOOKING CONDITIONS

All bookings must be confirmed in writing (email or hotel's booking system). The Agent must ensure accuracy in booking details, including client names, dates, and preferences.

The Hotel reserves the right to decline bookings for valid operational reasons.

4. CANCELLATIONS AND NO-SHOWS

Unless otherwise agreed:

- 0–3 days prior to arrival: 100% charge applies
- 4–7 days prior: 50% charge
- Over 7 days: No charge

No commission is payable for cancellations or no-shows.

5. AGENT OBLIGATIONS

The Agent shall:

- Accurately represent the Hotel's services and brand
- Promote the Hotel professionally, both online and offline - Not misrepresent any Hotel policies, services, or rates
- Treat all rate sheets and client data with confidentiality

6. HOTEL OBLIGATIONS

The Hotel shall:

- Provide booking voucher with clients information.
- Honor all confirmed bookings made by the Agent
- Provide accurate, updated promotional materials and rate sheets
- Provide standard customer service and amenities as described

7. TERM & TERMINATION

This agreement is valid for 12 months, auto-renewable unless terminated in writing.

Either party may terminate with 30 days' notice, or immediately in the case of breach of contract.

8. NON-EXCLUSIVITY

This is a non-exclusive agreement. Both parties may work with other partners unless otherwise agreed in writing.



9. LIABILITY & INDEMNITY

Each party agrees to indemnify the other for any losses or liabilities resulting from negligence, false representations, or breach of this agreement.

10. DISPUTE RESOLUTION

Disputes shall be resolved through negotiation. If unresolved, the matter shall proceed to arbitration under Kenyan law.

11. GOVERNING LAW

This Agreement shall be governed by and interpreted in accordance with the laws of Kenya.

12. ENTIRE AGREEMENT

This document constitutes the entire agreement between both parties.

Any modifications must be in writing and signed by both parties.

IN WITNESS WHEREOF, *the parties have executed this Agreement on the date first written above.*

THA NICKOLEE HOTEL

COMPANY REPRESENTATIVE

Name: _____

Name: _____

Designation: _____

Designation: _____

Date: _____

Date: _____

Signature: _____

Signature: _____

Stamp:

Stamp: